

# techsys digital

your full technology service solutions partner







### At Techsys Digital we design products, services and experiences that address digital engagement needs, we combine a tech-centered and agile development process, employing an innovation approach that starts with your connected consumer.



### Integrated Approach

### Engage

### Innovate







### Measure





### Reward



### **Our Offering**



Strategy & Innovation



Tech-Ecosystems





Mobile Apps



IG & Tik Tok Applications



Activation Technology (Scan & Play)

Web Development



Mobile Competitions



Mobile Games

WhatsApp Bots



Digital Rewards



CRM Profile & Engagement Platform



**AI Powered** Platforms

### **Our Capabilities**



### Strategy

Digital Solutions

Websites

eCommerce

Chatbots

Reporting

CRM & 1P Data

Trends & Best Practice

Innovation

### Project/Account Management

Campaign development & management

Retainer Management

Finance Management



### UX Wir & Desig

Photoshop

inVision

Figma

**Digital Strategists** 

### Digital PM/AM Hybrids

	<pre>{}</pre>	સ્જે
reframing gn	Front End Development	Back End Development & Quality Assurance
	HTML5	.net
	CSS	WordPress
	JQuery	Umbraco CMS
	Angular JS	Java
		C#
		C++

A Large Team of Digital Experts



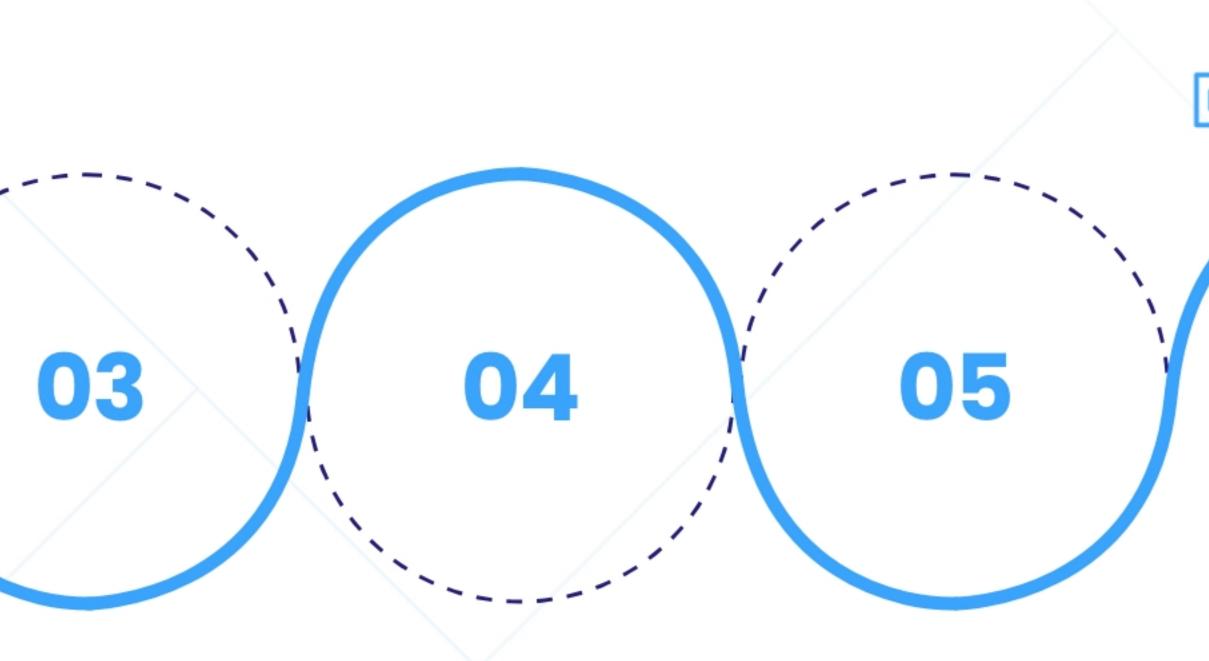
### **Our Approach**

01

START



02



### Build

Scope of Work

Timing

Development

Test

Cross Device

### Support

24/7

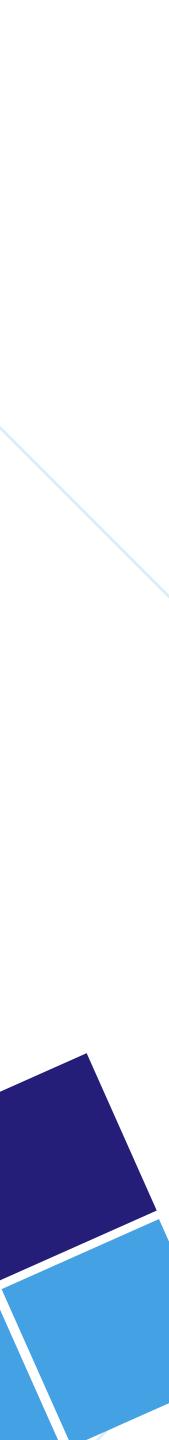
Tracking Analytics

Ongoing Improvements



## Innovation

**Case Studies** 



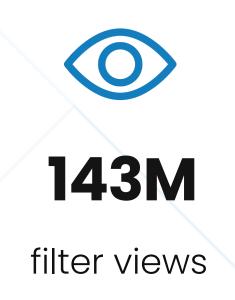
### **Takealot Shoppable TikTok Filter**

### The Challenge

Takealot loves giving their shoppers great deals and exciting ways to enhance their shopping experience. This year, for their big Blue Dot Sale, Takealot wanted to create a new fun and engaging social shopping experience.

#### The Result

Techsys Digital designed a shoppable Black Friday TikTok filter which reveals Takealot's best Blue Dot sale items, wrapped in blue and white wrapping. When the user holds up their hand, the flicking stops to unwrap an item and reveal an awesome Black Friday deal. Ten to fifteen deals will be showcased each day, allowing customers to unwrap their deal and then click through to shop them!



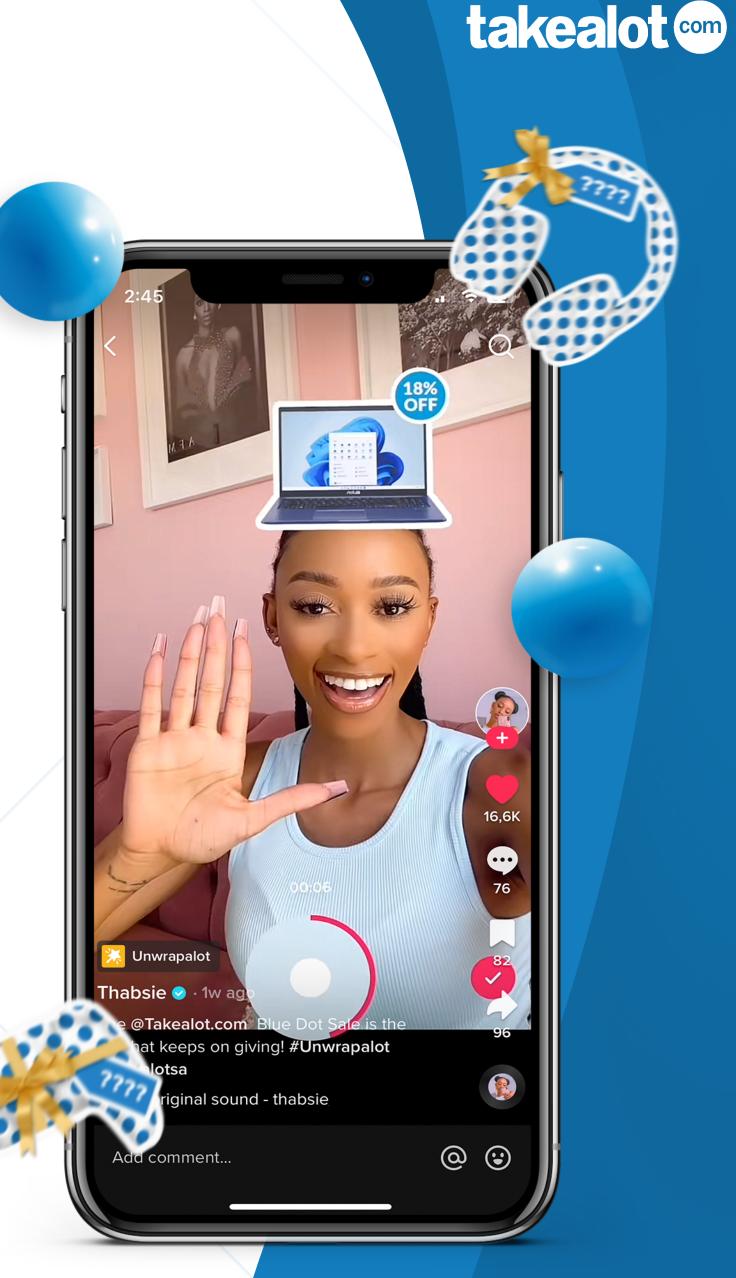


of deals redeemed





viral TikTok filter





### **Takealot Blue Dot Sale ShopLive**

### The Challenge

With the success of Takealot's first ShopLive, they wanted to apply the technology to their Blue Dot Sale, for Black Friday, and run 24 lives.

#### The Result

Techsys used their ShopLive service that allowed Takealot to showcase multiple products and brands with great deals for customers when they submitted a respective hashtag. For the 24hour campaign, there were over 7K coupon codes distributed and an average customer engagement rate of 110%.



customers engaged on the 15min live



coupon codes distributed



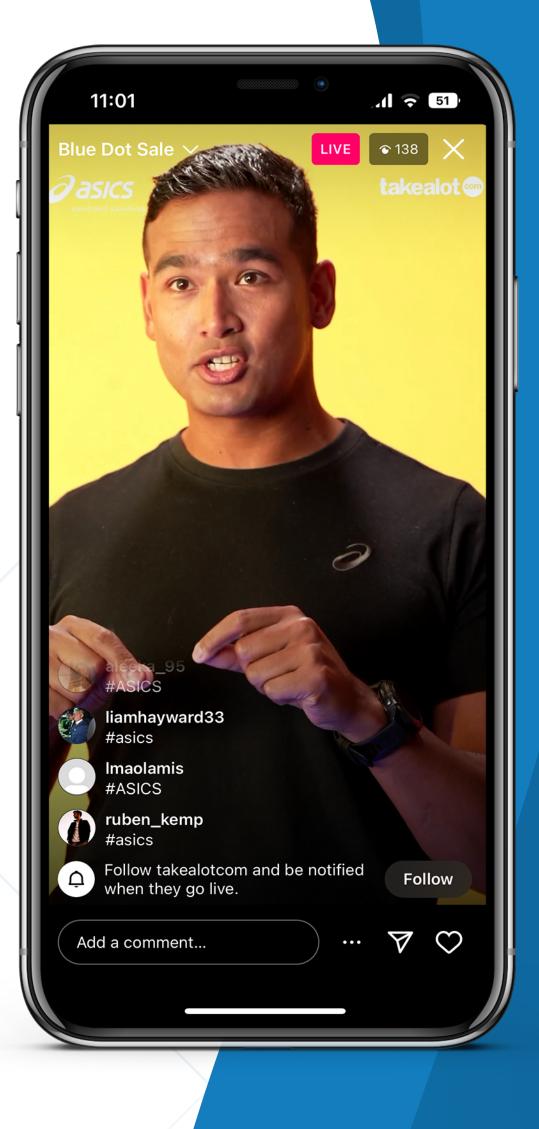






110%

avg. customer engagement rate





## WhatsApp Chatbots **Case Studies**



### **Digify Africa WhatsApp elearning Bot**

### The Challenge

Digify wanted to educate and engage consumers throughout Africa by developing a cost effective and scalable learning WhatsApp bot.

#### **The Result**

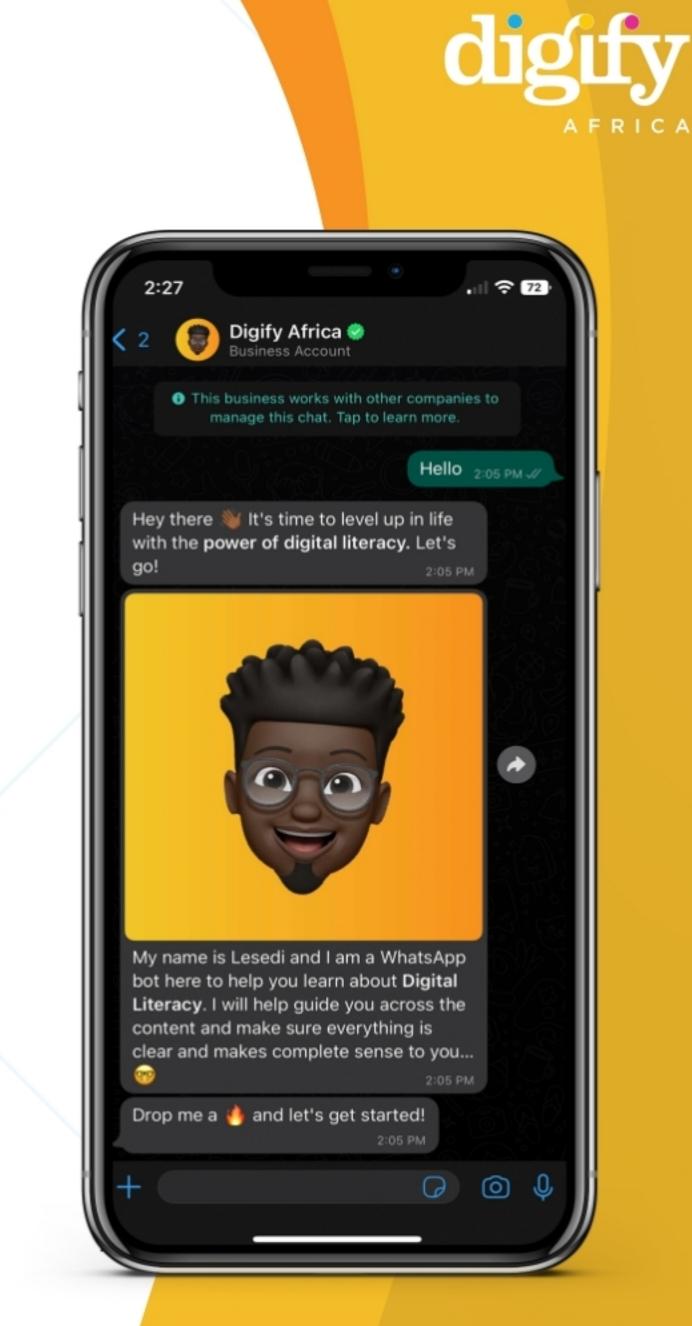
The affordable eLearning experience racked in over 275K learners with over 150 million messages sent.





Digify nabbed the following awards: Platform Innovation; Channel Innovation; Craft; Bots Messaging and Dark Social plus a Bronze Award for Public Service & NPO Platforms





## 1.3

million topics completed

### Virgin Active WhatsApp Fitness Platform

### The Challenge

Virgin Active wanted to generate awareness and reward members for achieving their fitness goals via an easily accessible platform - WhatsApp.

#### **The Result**

Techsys build the Virgin Active Quest campaign on WhatsApp – allowing users to set a series of health and fitness goals and complete them each week to earn points and unlock amazing prizes.



workouts were logged in first month



>6mil

interactions on the WhatsApp platform of online exercise videos were watched











#### The Challenge

Amstel faced the challenge of elevating its Main Market campaign to new heights and engaging a vast audience to maximize participation in their national promotion. The goal was not just to achieve a high number of entries but also to enhance the overall user

#### **The Result**

Techsys Digital tackled this challenge head-on with a dynamic, multi-layered strategy! We launched an easy-to-use USSD line, offering users a hassle-free gateway to join in. But that's not all – we spiced things up with the thrilling "Pop The Balloon" game, injecting a dose of fun and interactivity into the campaign. This powerful duo of channels crafted an irresistibly engaging and smooth journey for participants, skyrocketing our engagement levels to an astounding 1.9 million entries!







6

**132%** KPI target achievement



### Coca Cola WhatsAPP Till Slip Campaign

### The Challenge

Coca Cola wants to reward their consumers who purchase participating products at McDonalds stores countrywide.

#### The Result

Techsys built a WhatsApp solution that allowed consumers to connect to the line, upload their till slip, and get an instant entry into the draw for 1 of 250 pairs of Stoney Bathu sneakers. The campaign ran over a 1-week period.



697

total consumers



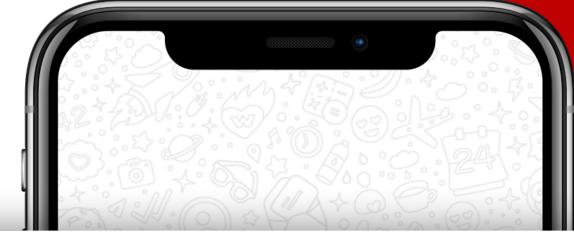
total entries







consumer opt-ins





#### **Redeem the Blitzboks Big Boerie Burger Meal**

on the McDonald's App and stand a chance to WIN Limited-Edition Stoney #KwetsaKicks by Bathu



To enter take a picture of your receipt WhatsApp to 060 686 8127 and follow the prompts Duration starts from the 24 - 30 September. T&C's Apply





### **V&A WhatsApp Information Hub**

### The Challenge

V&A Waterfront wanted to connect and create a handy little assistant that helps consumers navigate and entertain themselves while strolling.

#### **The Result**

Techsys produced an interactive line that acts as an on-going information hub. In the first few months of the campaign, there were over 41K interactions on the platform.



shoppers connected



800K

messages processed



**45K** store lookups

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<u>.</u>





### Momentum WhatsApp Conference Bot

### The Challenge

Momentum has an annual online summit with over 4000 agent brokers. This year the goal was to add a digital experience that would maintain the excitement during the two-hour conference while rewarding the attendees.

#### **The Result**

Techsys Digital built a WhatsApp solution that engages with the attendees pre, during and post the online event. The platform is virtually hosted by the Momentum avatar, Max. The WhatsApp platform takes conferences to new heights with an arrange of functionalities.

>4000

attendees onboard



### Built-In

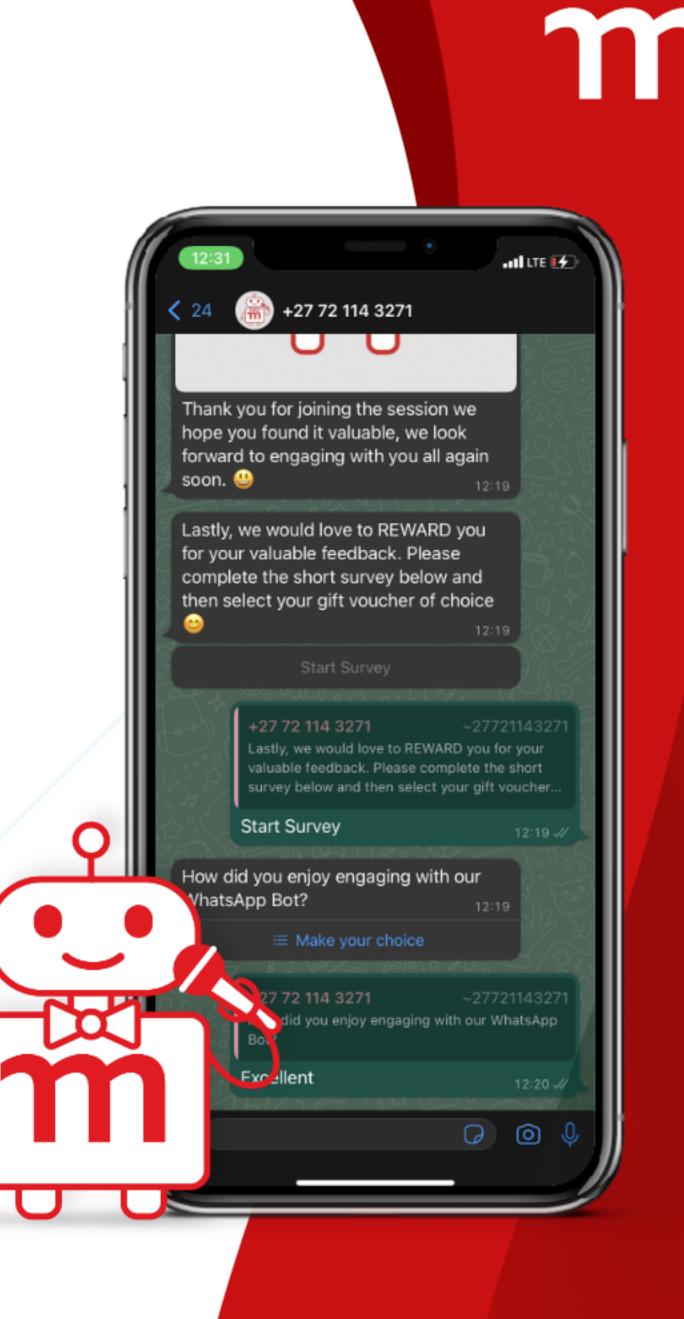
facial recognition for selfies submissions





### Feedback

feature that rewards for review submissions





### **Fruitree WhatsApp Competition Bot**

### The Challenge

Fruitree wanted to run a summer campaign that ran throughout South Africa and its neighbouring countries.

#### **The Result**

Techsys provided a digital solution that allowed users to enter the last four digits of their barcode and stand a chance to win.

The campaign had a total of 3K entries on the line with South Africa receiving the most interactions.



consumer entries



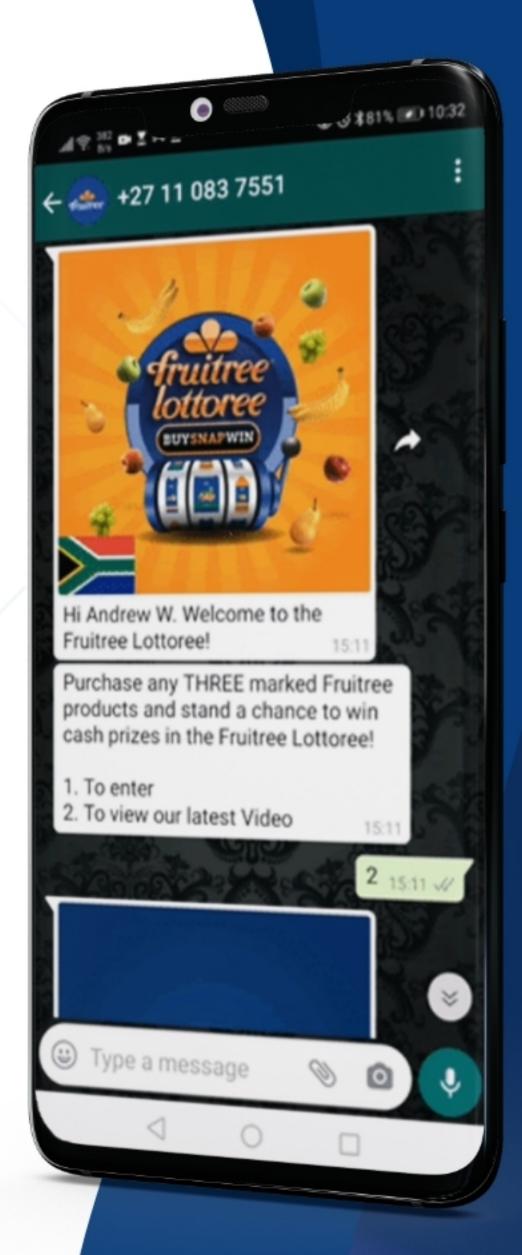
messages across the line





## 5

**15** times engages on Average per customer



### **Renault WhatsApp Loyalty Platfom**

### The Challenge

Renault wanted to overhaul their digital Aftersales platforms in order to easily provide the best service and rewards to its customers.

#### **The Result**

Techsys helped Renault create a WhatsApp Loyaltybot - a mobile vouchering solution to help them easily serve their loyal consumers by allowing them to redeem and view vouchers.



>317K

messages sent since the launch **4.5**K

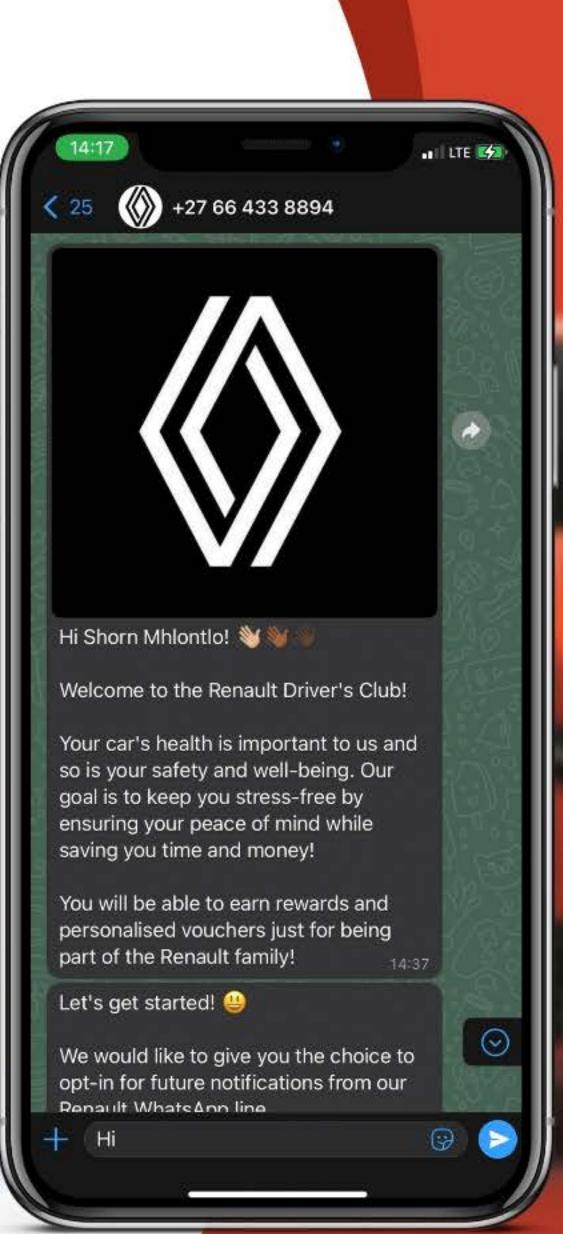
consumer actions completed monthly on average



users claim their voucher monthly on average









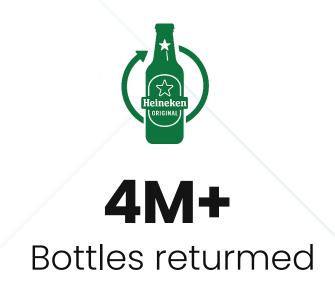
### Heineken Returnable Bottle WhatsApp Campaign

### The Challenge

In line with their commitment to sustainability, Heineken South Africa launched a new returnable glass bottle system. The brand needed to promote this eco-conscious packaging innovation while driving mass consumer adoption and encouraging responsible recycling behaviour across the country.

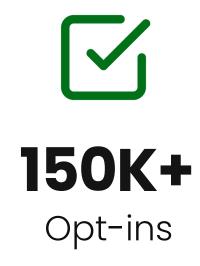
### **The Result**

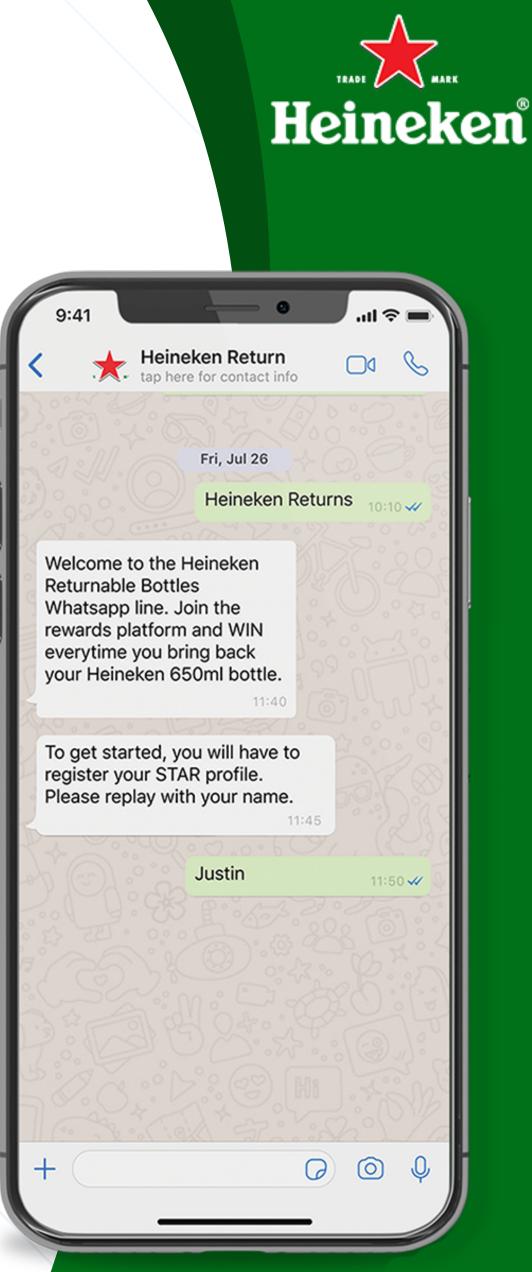
Techsys developed a gamified WhatsApp campaign that rewarded customers for returning bottles – turning sustainability into a rewarding, real-time experience. The campaign saw over 4 million bottles returned, 1.45 million entries logged and nearly half a million prizes awarded. With more than 150,000 opt-ins, the campaign didn't just push recycling — it brought consumers into Heineken's green mission and built a strong, engaged database for the future.











### Bokomo Oats WhatsApp Campaign with SmartSlip<sup>™</sup>

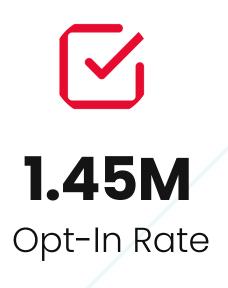
### The Challenge

Bokomo Oats, a beloved South African breakfast brand, wanted to deepen loyalty and drive repeat purchases in a highly competitive FMCG category. They needed a campaign that was not only rewarding but also re-engaged consumers in a meaningful way — while collecting first-party data for CRM and promotions.

#### **The Result**

Using Techsys Digital's SmartSlip<sup>™</sup> technology, we launched a WhatsApp campaign that turned every till slip into a chance to win. The mechanic drove massive re-engagement, with over 83,000 valid entries from just under 6,000 unique consumers. Participants averaged 14 entries each, and the opt-in rate for ongoing communications was an impressive 98%. The result? A campaign that overachieved its KPI by 186%, successfully building Bokomo's digital loyalty pipeline.



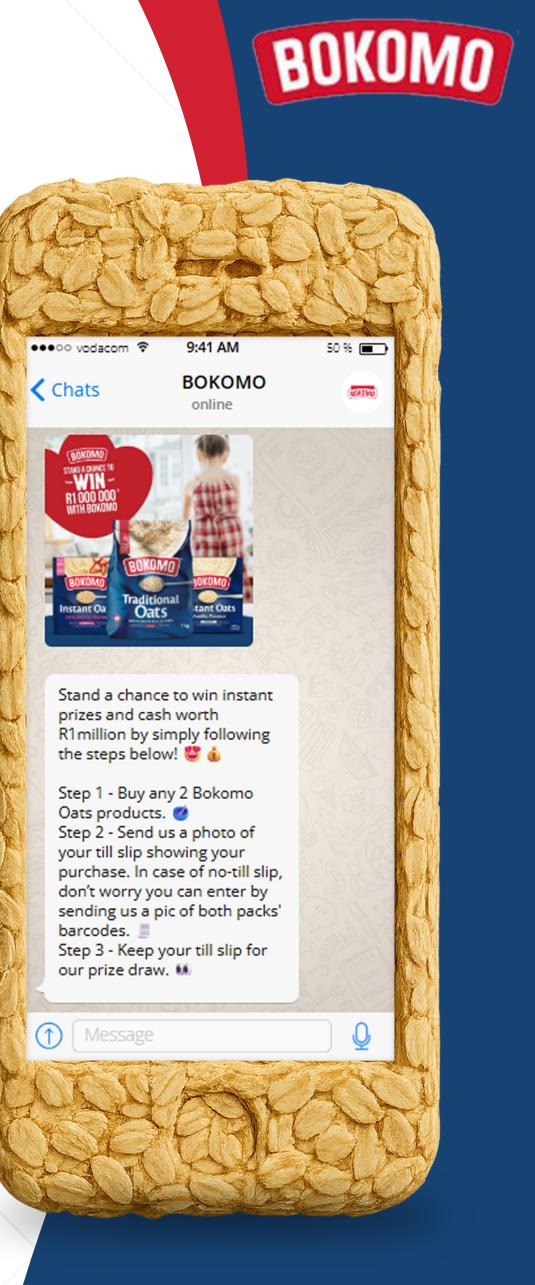




and drive repeat



**186%** KPI Achievement



### **/ Takealot Retail Therapy Al WhatsApp Bot**

### The Challenge

Takealot wanted to elevate the online shopping experience by making it more interactive, personalised and fun — all while increasing product discovery and driving sales during key campaign periods. They were seeking a tech-forward solution that broke through the noise of conventional e-commerce.

#### **The Result**

Techsys launched the AI-powered "Retail Therapy" campaign via WhatsApp, transforming shopping into a chat-driven experience. The bot dished out personalised product recommendations and witty shopping advice, resulting in high consumer engagement and increased conversions. It proved that AI can create joy while boosting basket sizes — and solidified Takealot's position at the forefront of retail innovation.





Conversational

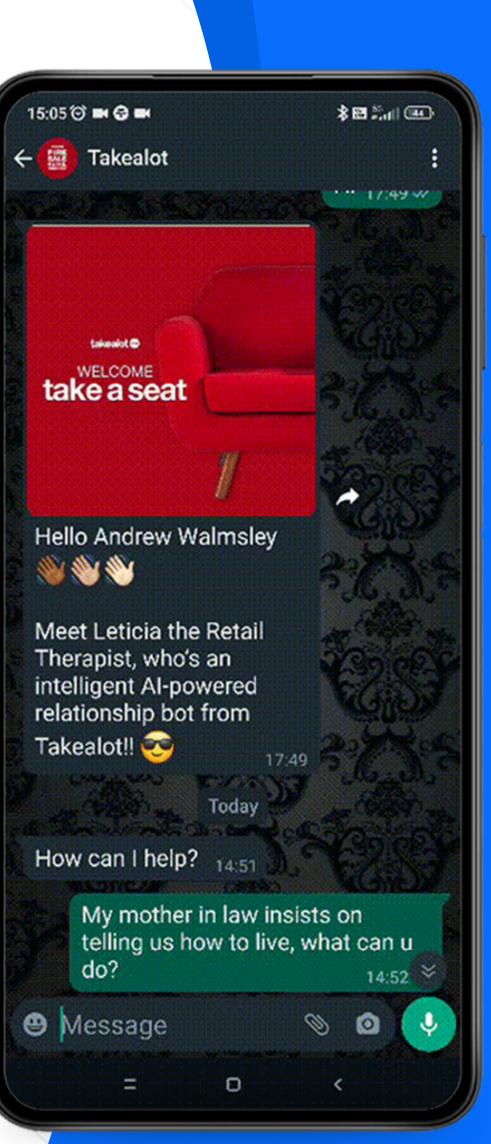
& humurous





### Conversion

boosting UX





### SASKO Siyasizana WhatsApp Campaign with SmartSlip™

### The Challenge

SASKO wanted to drive everyday sales of their core bakery products — while simultaneously delivering impact at a community level. The goal was to turn routine bread purchases into something bigger: a campaign that could uplift schools and create feel-good momentum for the brand.

#### **The Result**

Powered by Techsys Digital's SmartSlip™ technology, the Siyasizana campaign rewarded shoppers who bought SASKO loaves, buns or rolls — and let them nominate schools to receive playground upgrades. With nearly 47,000 valid entries and over 1.2 million WhatsApp messages exchanged, the campaign reached 160% of its unique user KPI and built a powerful emotional connection between brand, customer and community.

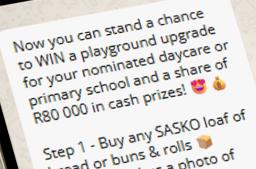






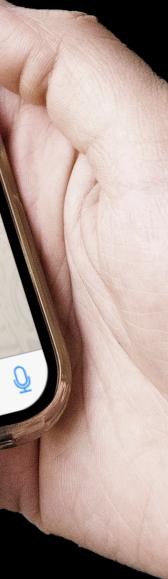






SASKO

Step 1 - Buy any 2. bread or buns & rolls Step 2 - Send us a photo of your till slip showing your purchase. (In case of no-till slip, don't worry you can enter by sending us a pic of your bread pack or roll pack).



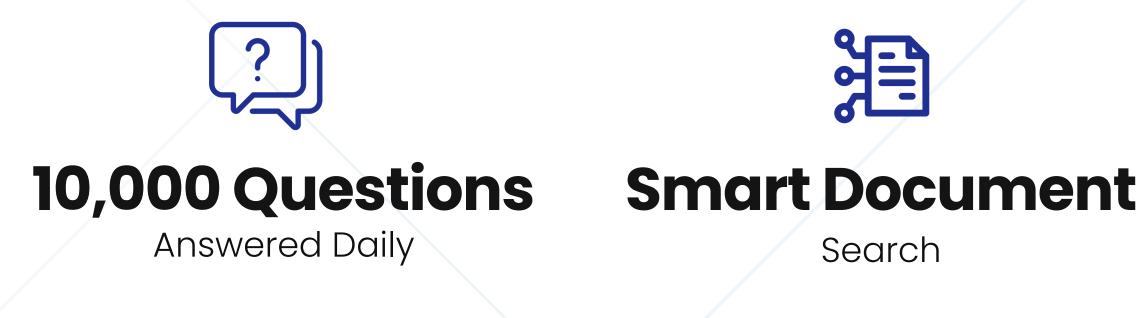
### WCED AI Chatbot for Education Access

### The Challenge

The Western Cape Education Department (WCED) needed a smarter, faster way to respond to thousands of education-related queries every day. Their website housed tens of thousands of documents, yet parents and learners often struggled to find clear, immediate answers – especially after hours.

#### **The Result**

We built an AI-powered web chatbot that uses advanced natural language processing to understand and respond to public queries — instantly, and without human intervention. Integrated directly into the WCED site, the bot now answers up to 10,000 questions daily, improving accessibility, reducing support strain and transforming the way citizens engage with public education services.











## **Activation Machines**



**Case Studies** 



### Windhoek Beer Detector Machine

### The Challenge

Windhoek has reached out to Techsys Digital to develop a beer unit that would support a game that speaks to the intrinsic value of Windhoek beer. They wanted to drive their quality credentials and solidify Windhoek's presence in the premium beer landscape and achieved this by a 100% scan rate so far!

#### The Result

Techsys created these beer units to allow a consumer to engage with a game highlighting the pure beer positioning of Windhoek and creating awareness.

رد ب<u>م</u>

100%

of scans were successful



of unique users entered the campaign







prizes were awarded



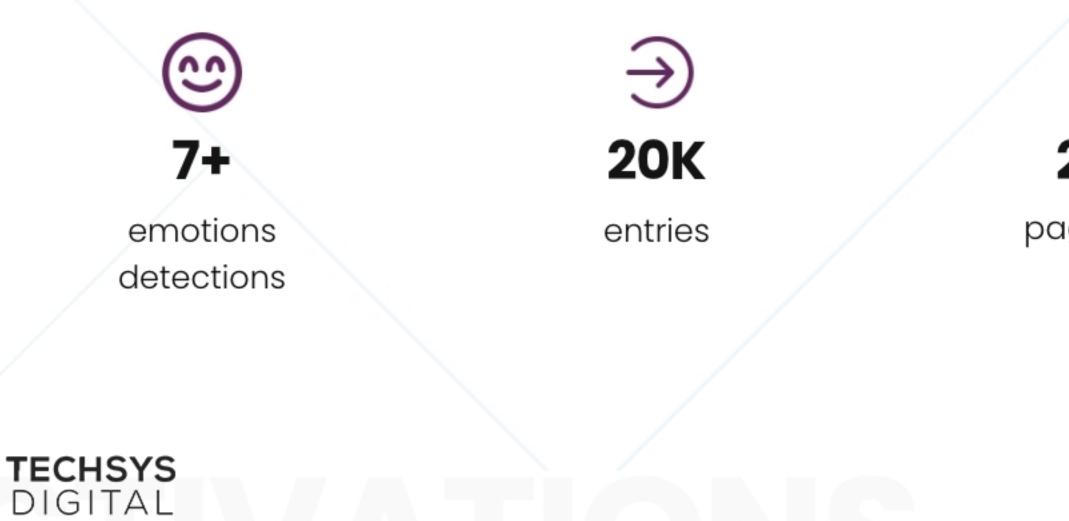
### **/ TFG Facial Recognition Platform**

### The Challenge

TFG wanted to add a new spin to their Black Friday promotion by going digital. The group wanted to reward their customers in a fun way that gets them amped up.

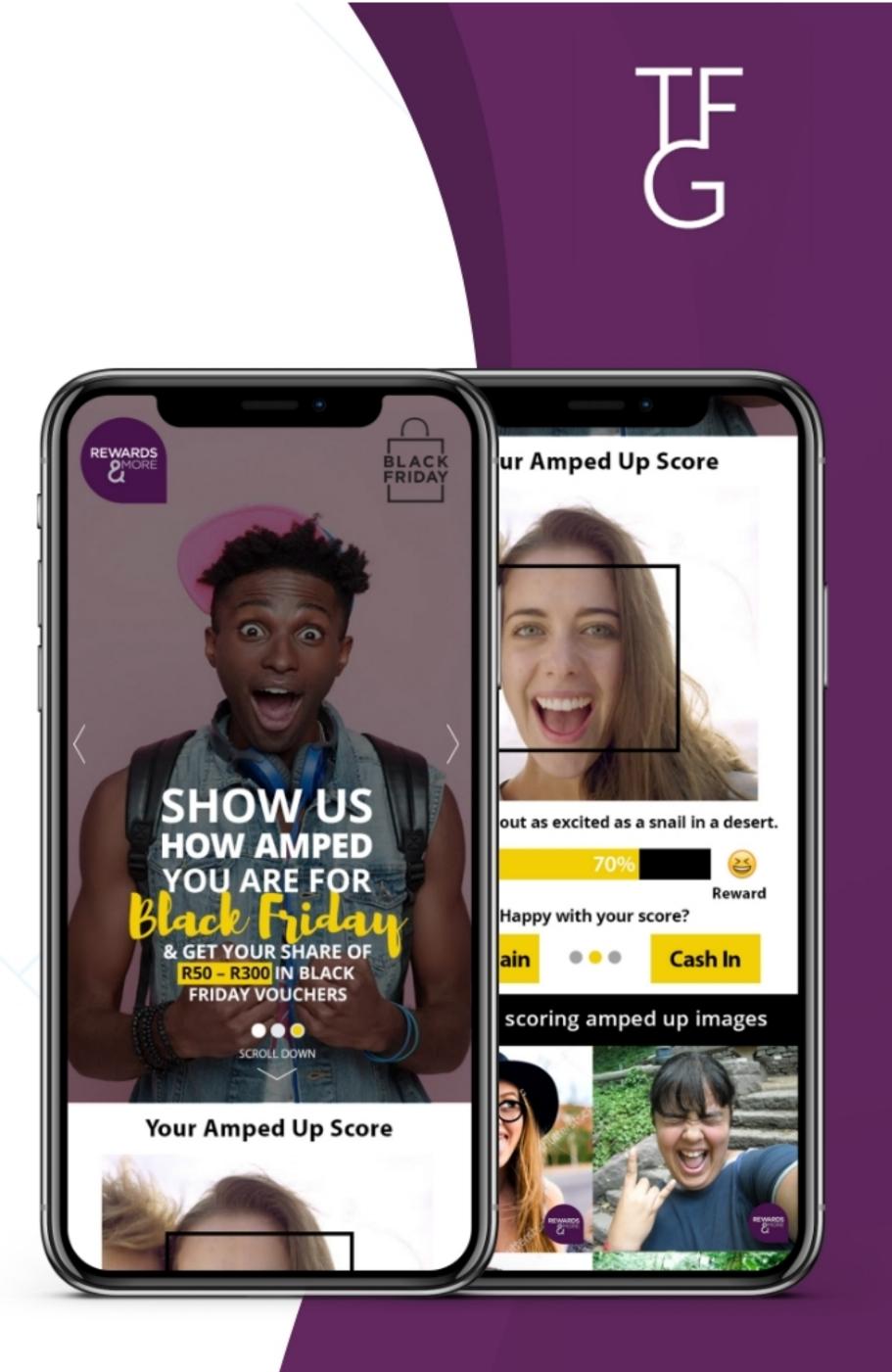
#### **The Result**

Techsys conceptualised the ida - "Show us how amped up you are for Black Friday and be rewarded by Rewards & More!" in which our emotion API would analyse uploaded selfies and award users a score based on their happiness levels, and be rewarded with a voucher - valid both inshore and online on Black Friday.



231K page views

 $(\mathbf{O})$ 



### **Amstel Beer Detector Machine**

#### The Challenge

Amstel has reached out to Techsys Digital to develop beer scanner machine units for their Q1 Intrinsic Campaign where they want to further land the "SLOW BREWED. EXTRA MATURED" proposition. They wanted to drive their quality credentials and solidify Amstel's presence in the premium beer landscape.

#### **The Result**

Techsys helped Amstel by creating promoter-run activations in premium and regular taverns through the interactive beer machines. Over 9K prizes were awarded in an ongoing campaign.

<del>ر</del> ب

78.45%

of scans were successful



458

of unique users entered the campaign







prizes were rewarded





### Momentum #SheOwnsHerSuccess AI CV Generator

### The Challenge

Recognizing the significance of women's contributions to the socio-economic fabric of the country, Momentum aimed to create a campaign that not only acknowledged their pivotal role but actively worked towards bridging the gap in opportunities. The goal was to empower women by providing them with a tool that could enhance their professional journeys.

### The Result

Teaming up with Momentum, we launched the Womentum #SheOwnsHerSuccess campaign. A CV generator tool that utilizes artificial intelligence (AI) to address the above challenge directly. The tool demonstrated its effectiveness by enhancing and improving CVs in seconds. The meticulous analysis provided women with valuable insights, highlighting their strengths and suggesting improvements. This strategic use of technology aimed to increase the chances of women securing job interviews and positions.



>5K women engaging with the platform monthly

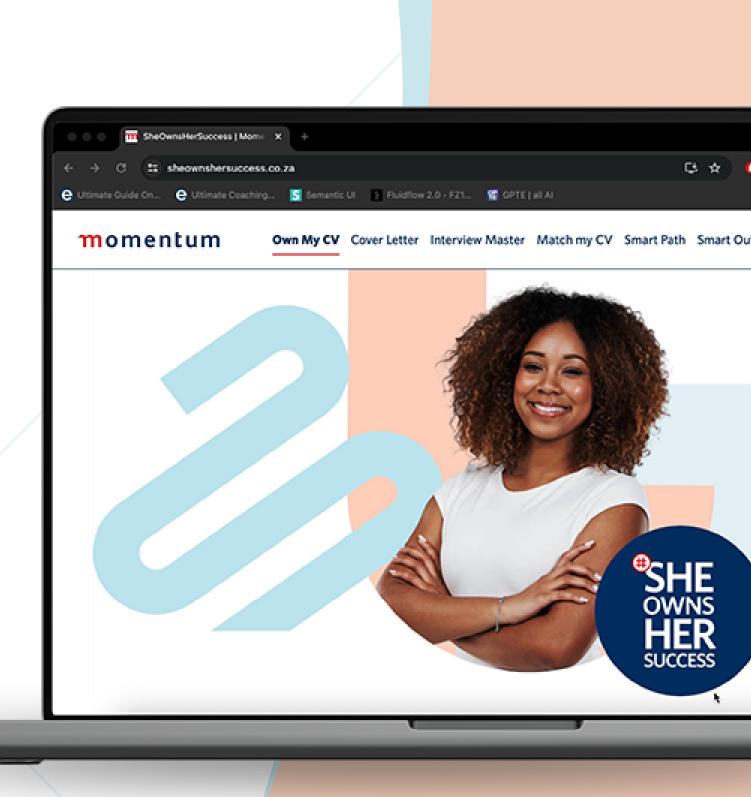


1000's

of CVs being enhanced monthly



### momentum





Α powered



## Gamification



**Case Studies** 



### Ceres Game Catch & Win

### The Challenge

Techsys built a fun online game for learners as they head back to school. The game required learners (Assisted by the parent/guardian) to catch all the wholesome items in their lunchbox and avoid the unhealthy.

#### **The Result**

TECHSYS DIGITAL

The higher their score the greater their chance of winning weekly prizes. There was a total of 17 282 entries on the line with 31 005 plays on the line.



plays were completed



average session duration



entrants on the line





### **Otees Game Boat Ride**

### The Challenge

Techsys developed a boat-race-themed game called Otees Rush Boat Ride, in which players speed upstream through a river of milk while avoiding enemies and blasting through obstacles.

#### **The Result**

Techsys developed a boat-race-themed game called OTEES Rush Boat Ride, in which players speed upstream through a river of milk while avoiding enemies and blasting through obstacles to earn points and win big.



5.3k

downloads since launch



ranking on the Play Store games for weeks







### **Takealot Game Arcade**

### The Challenge

Takealot wanted to find a way to reward their fans in a fun, engaging way. Everyone loves simple arcade-style games, so Takealot approached Techsys Digital to come up with a gamification concept that would get online shoppers buzzing.

#### **The Result**

Techsys built a game in which players had to line up three or more products to score points. Although the game was live for only 13 days, it was played almost 75,000 times!





minutes average playtime





shopping vouchers used















## Websites & Microsites



**Case Studies** 



### **MrD Al Customer Care Bot**

### The Challenge

With over hundreds of queries coming through daily via their support platform, MrD wanted to give consumers another avenue to communicate with them for support.

#### The Result

**TECHSYS** DIGITAL

Techsys worked with 1Stream (TAL's consumer management agency) to set up an AI data processing solution that integrated with the WhatsApp bot that was managed by 1Stream. Our AI Data Processing solution searches all the FAQ documentation to send the relevant reply to the consumer's question. Alternatively, the customer can also request to speak to an agent.



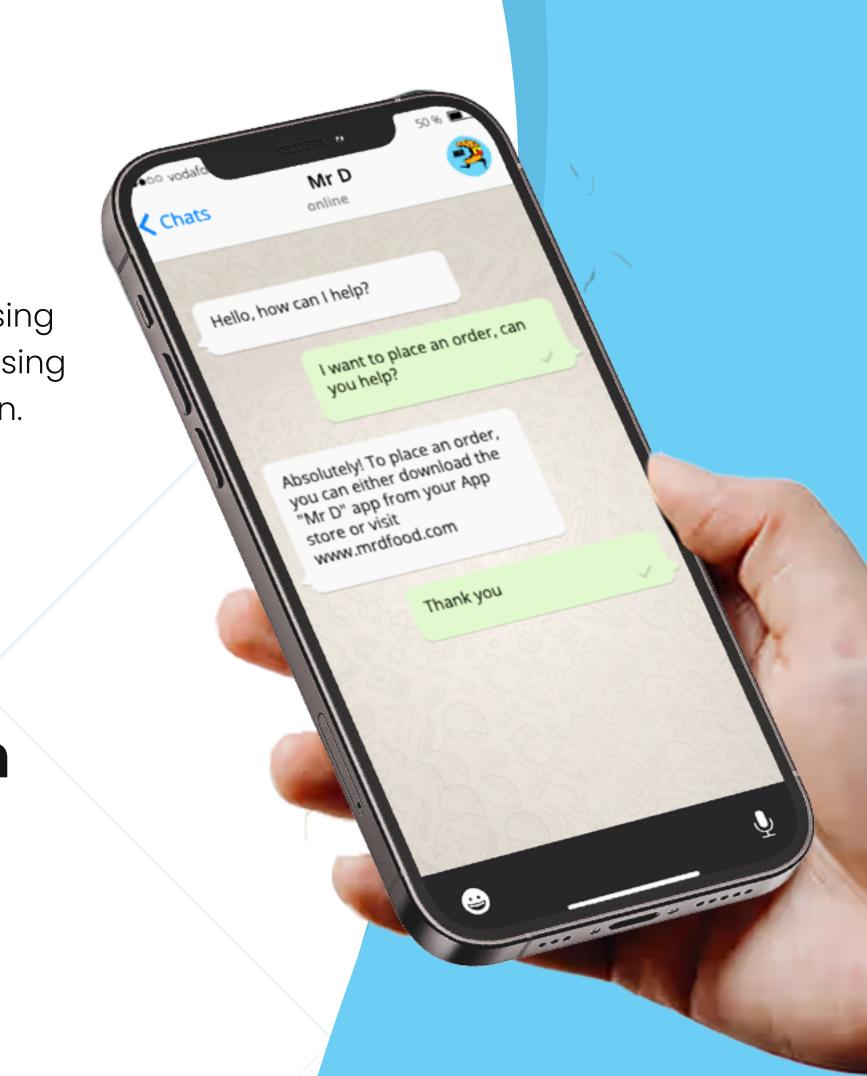


Data





### Al Integration with WhatsApp



### **Mazda SA Brand Website**

### The Challenge

In 2018 Mazda globally launched a brand-new template for their website, to ensure a cutting-edge experience for consumers. Mazda SA enlisted Techsys to take the platform into the future with a complete upgrade.

#### **The Result**

The result is a website that adheres to the state-of-the-art global Mazda template, with localized content that ensures the site is relevant to South African consumers.



average monthly users Ţ.

02:43

average monthly session duration



45.7K

average monthly sessions



CARS OWNERS OFFERS WHY MAZDA MAZDA PRICELIST

DEAR PERFECTIONISTS, YOU'RE WELCOM

MAZDA CX-3







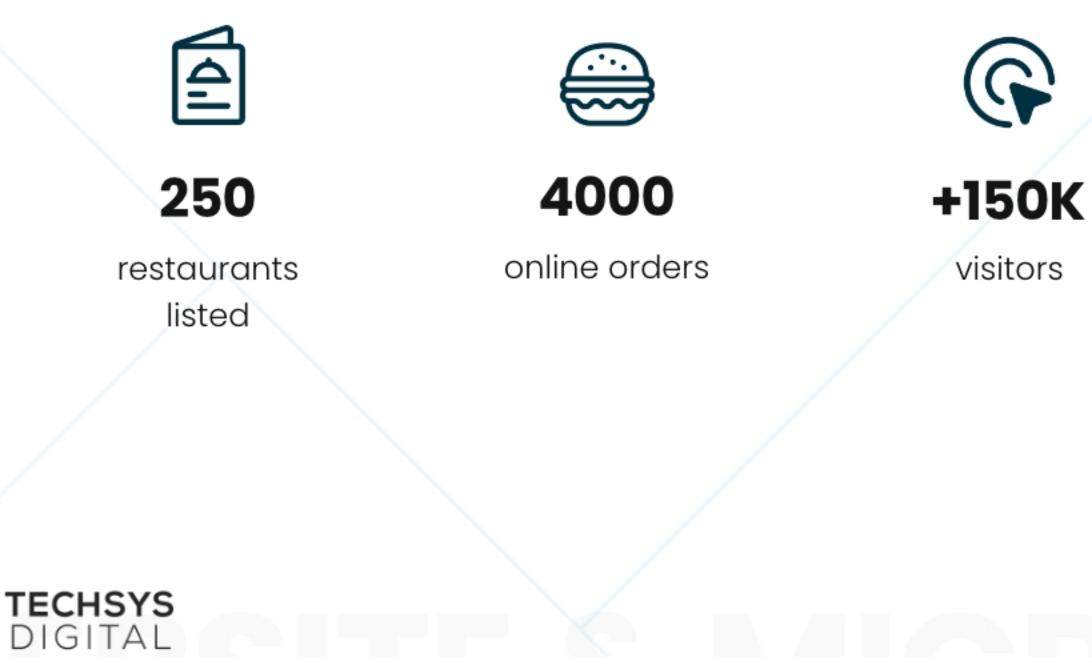
### John Dory's Brand Website

### The Challenge

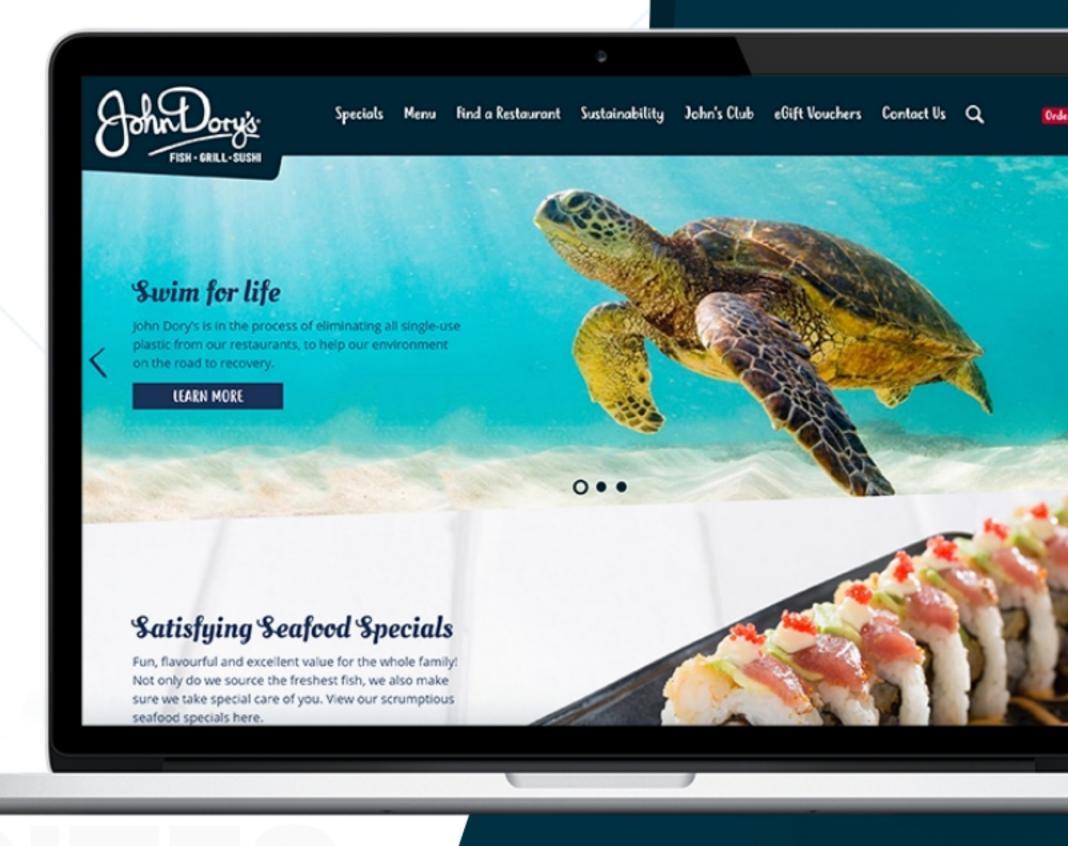
When popular seafood restaurant John Dory's approached Techsys Digital to create their new website, the brief was to serve their consumers a site as fresh as their food.

#### **The Result**

A premium aesthetic was developed and rolled out in every sphere of the site to powerfully communicate the quality that the brand stands for.







### **Ceres Brand Website**

### The Challenge

Iconic South African brand Ceres wanted a website to communicate the expertise and origin of the much-loved brand.

The challenge was how to achieve this while crafting a site that could be multinational, multilingual and support regional content variation.

### **The Result**

Techsys delivered with a new site that saw over 96% new users!



96.3%

of monthly users are new users



191.7K

unique users to the site in the past year



219.2K

page views on the site in the past year





### **BOKOMO Brand Website**

### The Challenge

Bokomo wanted to recreate its online web space to be more engaging, drive more awareness and create a dedicated space for each of its subbrands.

#### **The Result**

Techsys created a sleek new site that is more engaging, optimised and runs smoothly.



**20K** 

average montly users





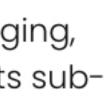
increase in average duration since launch



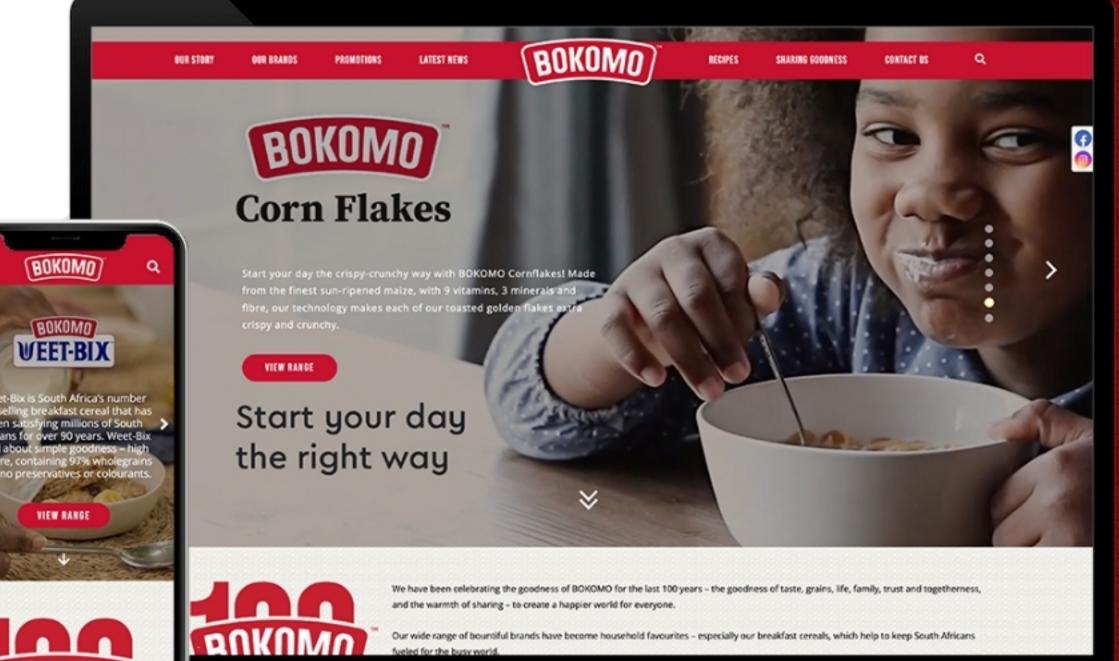
of monthly users are returing users















### **/ Takealot Blue Dot Sale AR Game Filter**

### The Challenge

Making a comeback based on last year's AR Blue Dot Sale filter success, Takealot wanted to create a new interactive and memorable AR experience that would resonate on both TikTok and Instagram platforms. The challenge was to design a campaign that not only showcased the products on sale but also incorporated a gaming element to elevate user engagement and encourage social sharing.

### **The Result**

We love a good innovative challenge, so we created and deployed the Takealot "Catch A Deal" AR gaming filter on both TikTok and Instagram platforms. The AR filter incorporated a gaming element where users could catch wrapped products and avoid black dots within a set time frame. The engagement was further incentivized by encouraging users to share their gameplay on their feeds using the hashtag #BlueBeatsBlack for a chance to win prizes. In just one week, the campaign demonstrated the powerful synergy of social media and augmented reality, garnering over 270K views.





**30sec** gameplay time







takealot .....



### **Burger King Microsite #Swopper**

#### The Challenge

Burger King came up with the awesome idea of 'swhopping' an image of your less amazing meal for the chance of winning a Burger King Whopper voucher – how swhopping cool is that?

#### **The Result**

The campaign was a whopper of a success with 1000s of entries received over the two days! Now that's what we call a swhoppalicious campaign!



customer entries

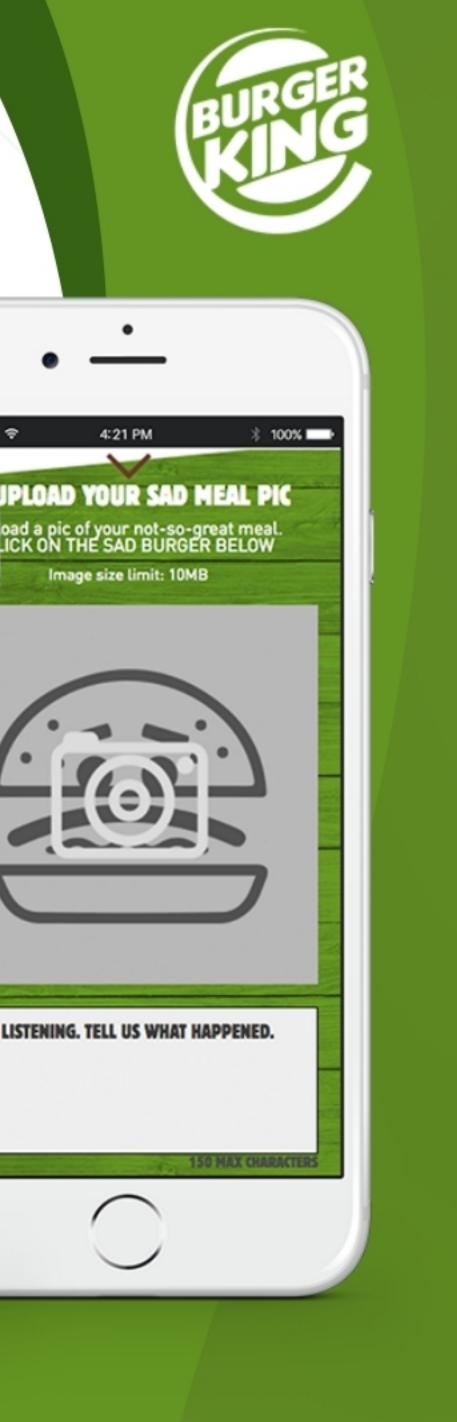


+4000

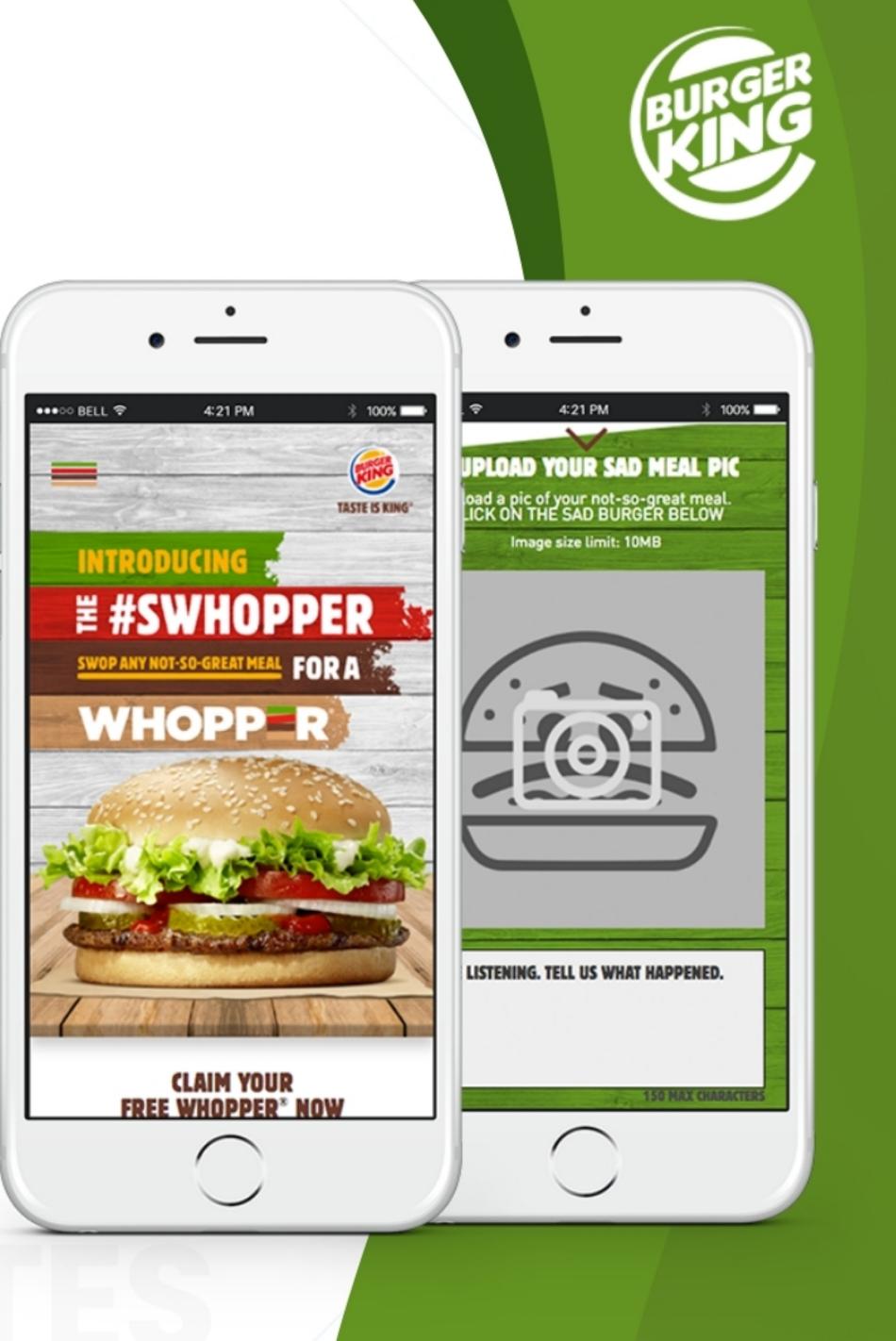
Whoppers given away

day uplift campaign









### Heineken Website Waiter Incentive

### The Challenge

Heineken partnered with Techsys to develop an on-trade incentive platform for waiters and consumers to register and be rewarded for supporting Heineken.

### **The Result**

Techsys developed a core technology via a QR Code mechanic that takes users to a web application where they register and stand a chance to win.

This innovative solution used waiters as the main source of consumer engagement by incentivising them to drive consumer registrations and brand purchases - the campaign saw over 1K waiters registered with 34K consumer purchases!



waiters registered



consumer purchases







**3K** 

prizes were awarded



### Burger King Microsite #FamilyYourWay

### The Challenge

Everyone loves a family meal box to share with their family – especially if it's stuffed full of delicious Burger King goodness! But every family is different, so as consumers we often have to compromise to get a family box meal that's only kind of what we really want. Living up to their brand promise "Have it your way", Burger King decided to solve this problem by allowing customers to craft exactly the family sharing box they wanted!

#### The Result

Techsys Digital created an interactive microsite that allowed customers to design their own #FamilyYourWay box on the site and share it to social media! Customers were also invited to shake their unique digital box to unlock a voucher for their next trip to Burger King, using motion detection technology.



entries over 2 days



voucher redemption rate



+30K

platform visits



# SMS & USSD

Case Studies



### **SASKO USSD Flour Promo Campaign**

### The Challenge

SASKO ran a USSD Campaign for their Flour and Bake Mix where users are able to buy any Flour or Bake mix and enter by submitting the last four digits of their barcode and their name and region.

#### The Result

Techsys helped SASKO develop a USSD campaign where over 17.1K people stood to win prizes.



customers signed up



total interactions





## **Burger King Roadshow WA Campaign**

### The Challenge

Burger King partnered with Techsys Digital to address the challenge of increasing foot traffic to their activation stores and driving sales through an interactive and engaging competition. The primary objectives were to prompt consumer participation, encourage spending in stores, and create awareness around the promotion.

### The Result

Techsys successfully executed Burger King's Roadshow campaign, utilizing our SmartSlip WhatsApp technology to drive engagement and competition entries. The campaign not only achieved its objectives but exceeded expectations. The WhatsApp line recorded engagement from over 37K customers and achieved over 38K entries, indicating a substantial reach and interest among customers.



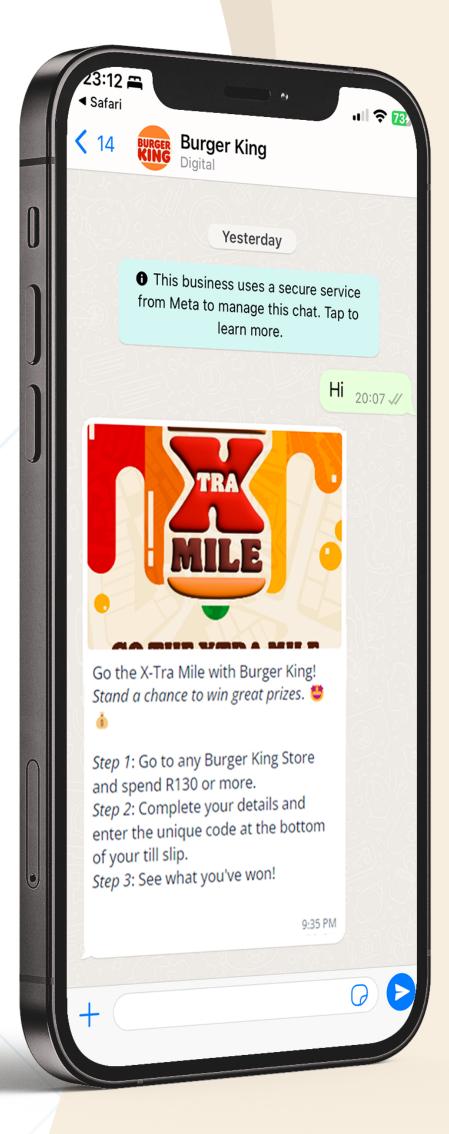








### Fridays Most engaged day





### NBL SMS NCP Campaign

### The Challenge

Leading beverage manufacturing company in Namibia, Namibia Breweries Limited (NBL) approached Techsys to run their first-ever portfolio NCP racking in 3.2 million entries in the 2-month campaign period.

#### The Result

NBL was on the lookout for a campaign that would host 5 brands with 1 common goal - drive volume and increase sales.

Techsys helped them achieve this by developing an SMS mechanic that issued instant rewards.



entries submitted



289%

of recruitment target exceeded





Namibia Breweries Limited



average entries a day





NG





### **Tafel Radler SMS Promo Campaign**

### The Challenge

Tafel Radler Namibia has asked Techsys Digital to work with them on delivering a 2-way SMS Line, to drive volume for their upcoming promotion.

#### The Result

Users were incentivized to SMS their underliner code for a chance to win instant airtime.



entries

5

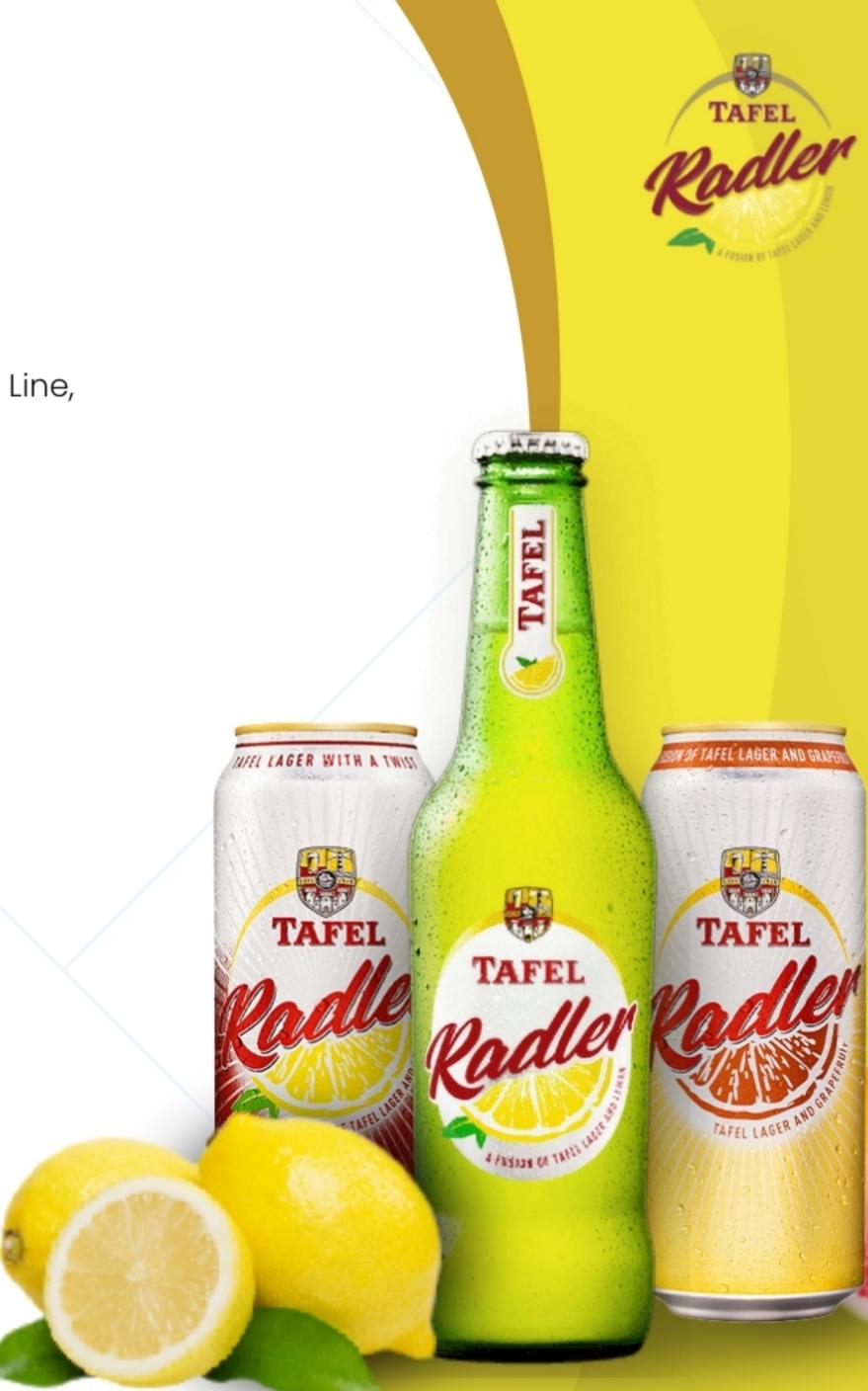
times average interactions per user





88.75%

of target reached





### Some Super Cool Awards We Have Won



### **BOOKMARKS AWARDS**

Digify Africa

### **NEW GENERATION AWARD**

TFG Amped Up



### Platform

Innovation



### **Chat Bots**



### **Most Viral** Campaign by Agency

**Facial Recognition** Mobi Site



### **BOOKMARKS AWARDS**

Takealot



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Takealot

### र्श्वाद **Artificial Intelligence**

Campaign



**Chat Bots** Campaign

### **Social Media Innovation**

**Chat Bots** WhatsApp Al-Powered





We would be nothing without these amazing brands and businesses that we have joined forces with. From conceptualizing to building digital excellence, this is our client family!

















SASKI





and many more...





# Let's start talking

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